

Presentation

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Canadian trade with China & USA

CA Imports	2006	2007	2008	2009	2010	2011 1-8
TOTAL	397,044	407,301	433,999	365,155	403,713	291,502
China	34,508	38,331	42,628	39,655	44,522	30,423
% by China	8.69	9.41	9.82	10.86	11.03	10.44
U.S.A.	217,845	220,890	227,246	186,792	203,378	145,079
% by USA	54.87	54.23	52.36	51.15	50.38	49.77

CA Exports	2006	2007	2008	2009	2010	2011 1-8
TOTAL	440,365	450,321	483,488	359,866	399,434	289,638
China	7,802	9,512	10,468	11,152	13,233	10,031
% by China	1.77	2.11	2.17	3.10	3.31	3.46
U.S.A.	359,135	355,610	375,480	270,074	299,068	215,605
% by USA	81.55	78.97	77.66	75.05	74.87	74.44

Chinese Outbound Investment

- Total (exclude financial project investment)
 - By 2010-12, US\$258.8 B
 - 2010, US\$59 B invested to 3125 projects in 129 countries/regions, increase of 36.3% on year-to-year base
 - Hongkong, \$33.77 B, ↑20.1%; Australia, \$2.93B, ↑ 20.5%; Asian, \$2.57B, ↑ 12%; EU, \$2.13B, ↑ 297%; USA, \$1.9B, ↑ 81.4%; Japan, \$207M, ↑ 120%,
 - Canada, \$4.7B, Syncrude and \$1.2B Penn West

Chinese Investment in AB

- Oilsands
 - Syncrude, Penn West, Athabasca/Dove, MEG, Northern Light, OPTI, Daylight
- Conventional oil
 - Canadian Capital Energy Corp.
 - Anterra energy Inc.
 - Sahara Energy
- Food
 - Siwin Food Ltd. (Nisku)
- Forest
 - Sundance Forest Industries (Edson)
- Manufacturing
 - Hilong Petroleum Co. Ltd. (Nisku)
 - Bri-Steel Manufacturing Inc. (Edmonton)

Chinese Outbound Investment

- Continuous investment
- Business-oriented
- Market with opportunities
- Diversity of industries

Chinese Outbound Investment

- Difficulties in Canada for the Chinese investment
 - networking
 - high labor cost
 - short of labor force supply
 - industry standards
 - visa rejection
 - knowledge of laws and regulations

China's gas supply

- 2010, China used 107.2 BM³, ↑22.73%
domestic supply: 95 BM³,
import: 12.2 BM³
- anticipation: 13%~15% ↑ domestic natural gas production
while the consumption be 17.5% in next 5 years
2015, domestic consumption estimated:
222BM³~240BM³
- increase of domestic shale gas supply resulted in
opportunities in the exploration and development.

Shale Gas in China

- China's shale gas development area: southeast West provinces
- June 27, 2011, the first shale gas exploration tender was issued for 4 blocks in the southwestern Chongqing municipality and Guizhou province, covering an area of 11,000 square kilometers,
- Shale gas tenders would only be open to Chinese companies, but foreign companies are welcome to join hands with the bid winners

Shale Gas in China

- U.S. Energy Information Agency estimated China holds 36.1 trillion cubic metres (1,275 trillion cubic feet) of technically recoverable shale gas reserve -- significantly higher than U.S. reserves of 24.4 tcm, the next largest.

China's oil

- 2010, import, 239 million tons, ↑17.4%, 53.8% domestic consumption
- 2010, China's oil suppliers: Saudi Arab、Angola、 Iran、 Oman、 Russia、 Sudan、 Iranq、 Kazakhstan、 Kuwait and Brazil

End

Thank You